COMMENTARY ON BARTHOLOMEW AND MULLEN

A new paradigm for behavior change

Henrietta L. Logan, PhD

Department of Community Dentistry and Behavioral Science, University of Florida, College of Dentistry, Gainesville, FL

Keywords

behavior change; disparities; oral cancer.

Correspondence

Dr. Henrietta L. Logan, University of Florida, College of Dentistry, University of Florida, College of Dentistry, 1329 SW 16th Street, Gainesville, FL 32610-3628. E-mail: hlogan@dental.ufl.edu. Henrietta L. Logan is with the Department of Community Dentistry and Behavior Science, University of Florida, College of Dentistry.

doi: 10.1111/j.1752-7325.2011.00220.x

Drs. Bartholomew and Mullen present an articulate and weighty discourse describing strategies to advance behavior change research, especially health disparity research. For too long we have limited ourselves to conducting surveys, participating in "intervention" testing, and summarizing our findings for colleagues. Rarely have we reported breakthroughs that could inform the next level of research, often because the determinants of the behavior change were not measured or manipulated. As Drs. Bartholomew and Mullen point out, we have often conflated the theoretical method with the mechanism underlying the behavior, and in the end reported neither. Thus, we are left with three tasks if we are to accept their message and move forward. We must provide guidance in selecting theoretical models on which to design our research, dissect/refine the determinants of the problem and causal model, and implement a systematic approach that allows manipulating, testing, and reporting results in a much finer detail than before.

One strategy advocated by the authors is the use of logic models, which force careful consideration of the health problem, determinants, and the putative causality from both individual and environmental perspectives. The authors are careful to point out the recursive nature of this process, and therein lay the challenge. How can we more effectively build on each others' work when separation often exists between the theoretical framing, the variables tested, and the analysis plans pursued so that we are reduced to a cursory description of a multifaceted approach? One way is to convene forums in which we have ongoing dialogue about the pathways through which behavior change occurs. It is no longer sufficient merely to publish thoughtfully, but we must consider the next genera-

tion of studies that can be built upon our work. For instance, the reader may have noted that the matrices and models presented by Bartholomew and Mullen do not address the growing segment of society who can only access episodic or problem-driven care (1). Thus, working within a routine care system will only partially address the problem of late-stage diagnosis and poor survival from oral and pharyngeal cancer. Wade and colleagues provide evidence that the elderly, low socio-economic and the at-risk are not receiving "routine dental" care and are frequently seen for episodic care only. Thus, our logic model must be built on a broad understanding of the health problem including those of invisible populations. We need to test interventions that focus on cancer screenings for routine, as well as emergency, dental care patients. Moreover, interventions are needed that elucidate the pathways (2) through which behavior is changed (3) that will lead to reducing late-stage diagnosis among individuals outside the routine care system. Otherwise, we will only increase the disparity between those within and outside the routine care system. Finally, if we are to succeed in our forums, we will need to bring together colleagues who work with behavioral theories in laboratories, are skilled at community engagement, and are behavior-intervention experts. Big science and big efforts addressing big problems require new paradigms.

Conflict of interest

The author has received an NIDCR grant.

References

- 1. Wade J, *et al.* Conducting oral examinations for cancer in general practice: What are the barriers? *Fam Pract.* 2010;**27**(1): 77-84.
- Petty RE, Barden J, Wheeler CS. The elaboration likelihood model of persuasion: Developing health promotions for sustained behavioral change. In: DiClemente RJ, Crosby RA, Kegler MC, editors. *Emerging theories in health promotion* practice and research. Hoboken, NJ: Jossey-Bass; 2009. p. 185-214.
- 3. Fishbein M, Ajzen I. Changing behavior theoretical considerations. In: Fishbein M, Ajzen I, editors. *Predicting and changing behavior*. New York, NY, USA, Hove, East Sussex BN3 2FA, UK: Psychology Press Taylor and Francis Group; 2010. p. 321-409.

Copyright of Journal of Public Health Dentistry is the property of Wiley-Blackwell and its content may not be copied or emailed to multiple sites or posted to a listserv without the copyright holder's express written permission. However, users may print, download, or email articles for individual use.